

Fémkiváltások műszaki műanyagokkal az autóiiparban

Versenyképesség és klaszteresedés

2010. Július 19. Győr

DSM Engineering Plastics

Kovacs Gábor

Living Solutions for People, Planet and Profit

DSM Engineering Plastics

Unlimited. **DSM**

1. DSM organization



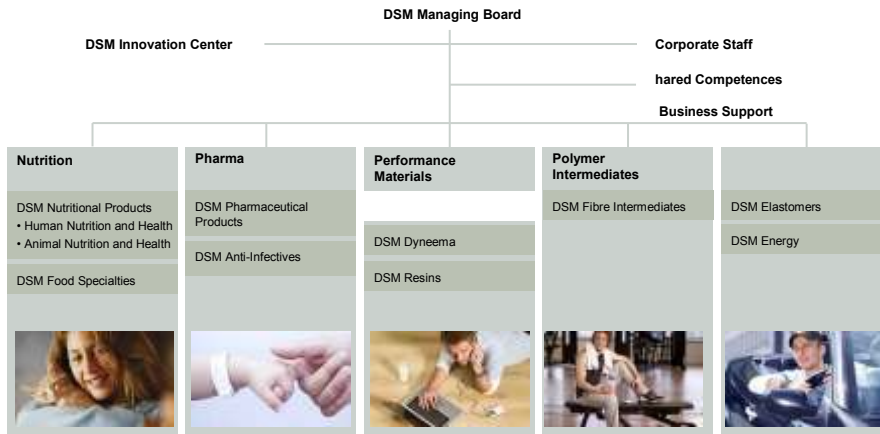
Global partner for high performance materials

Page 4

DSM Engineering Plastics

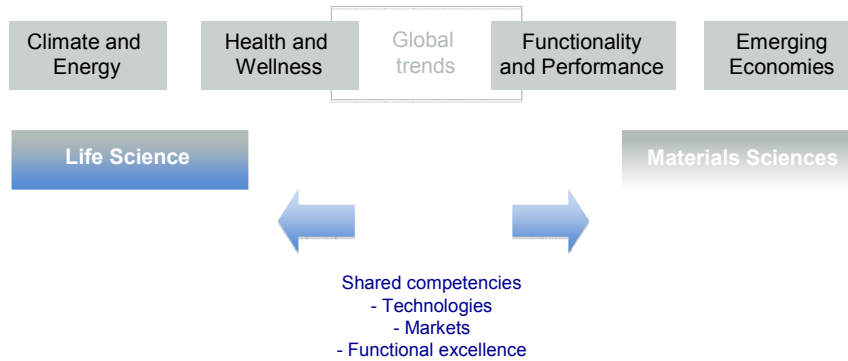
Unlimited. **DSM**

DSM organizational chart



DSM strategy: accelerating vision 2010

Exploiting strong market positions and technology platforms

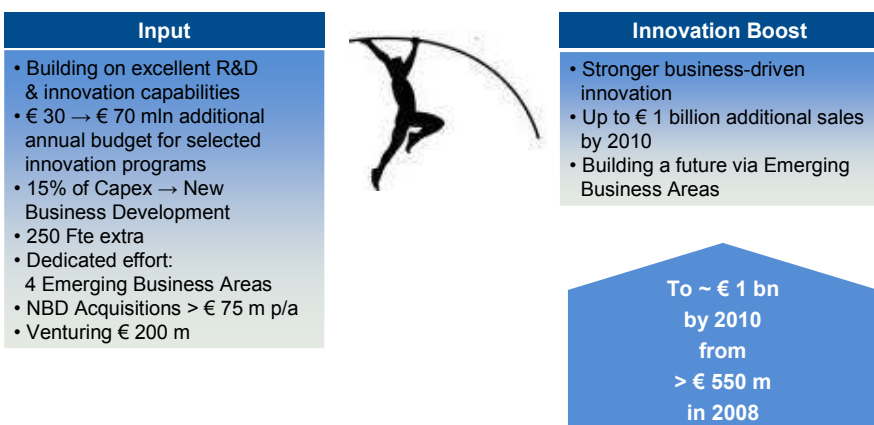


DSM annual results 2009: key figures

(€ million, except EPS in €)	2009
<u>Before exceptional items</u>	
Net Sales*	7,732
EBITDA*	836
EBIT*	370
Net profit	244
EPS	1.44
<u>Including exceptional items</u>	
Net profit	337
EPS	2.01

* From continuing operations

Vision 2010: Boost innovation



Leader in sustainability, now and in the future



People, Planet, Profit



Climate & Environment	Nutrition Improvement	Internationalization & Diversity
		
Continuous improvement	Well on track	Step up efforts



FTSE4Good

DSM Values: "We can't be successful in a world that fails"

Global partner for high performance solutions

Page 7

DSM Engineering Plastics



DSM Engineering Plastics



Global partner for high performance solutions

Page 8

DSM Engineering Plastics



DSM Engineering Plastics

Leading global supplier of performance materials

- We leverage our competences globally
- Global position Stanyl #1, Akulon/Novamid #2 and Arnitel #2

Passionately provide customer value

- Driving customer value by living our Shared Values
- Accelerate customer value by being truly inspired by Triple P

Living Solutions

- Sustainable innovations via listening, understanding, creating, delivering we transform ideas into solutions

DSM Engineering Plastics is ISO 9001, ISO/TS 16949 and ISO 14001 certified



Akulon® Novamid® EcoPaXX® Stanyl® Stanyl ForTii® Arnitel® Arnite® Yparex®

Global partner for high performance solutions

Page 9

DSM Engineering Plastics

Unlimited. **DSM**

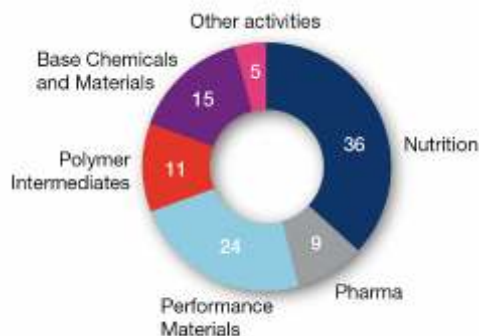
DSM Engineering Plastics position in DSM

Pillar in Performance materials cluster

DSM Engineering Plastics
Sales € 648 mln

DSM Resins
Sales € 953 mln

DSM Dyneema
Sales € 222 mln



DSM 2009: €7.7bn net sales
and €370m operating profit

Global partner for high performance solutions

Page 10

DSM Engineering Plastics

Unlimited. **DSM**